Sport Management in Portugal

Location: Lisbon, Portugal **Duration:** 4 Weeks (July 2026)

Format: Undergraduate Short-Term Study Abroad Course

Partner Institution

• ISEG – Lisbon School of Economics & Management https://www.iseg.ulisboa.pt/en/

Course Overview

This four-week experiential learning program immerses students in the management, culture, and business of sport in Portugal, focusing on Lisbon as a hub for professional clubs, sport organizations, and event tourism. Through a combination of lectures, guest speakers, and site visits, students explore how sport is organized, marketed, and experienced in Portugal: from elite football clubs and national governing bodies to community sport initiatives and sustainable event tourism.

Learning Objectives

By the end of this course, students will be able to:

- 1. Analyze the structure and governance of sport in Portugal and the European Union.
- 2. Compare Portuguese and U.S. approaches to sport business, community engagement, and policy.
- 3. Evaluate marketing, sponsorship, and fan engagement strategies used by leading Portuguese clubs.
- 4. Apply management and sustainability principles to real-world sport and event contexts.
- 5. Demonstrate intercultural awareness and professional communication through experiential learning.

Weekly Structure

Week 1 – Introduction to Sport in Portugal

Themes: Culture, governance, and sport industry structure. Overview of national sport policy and the role of sport in Portuguese identity.

Site Visits: Museu Nacional do Desporto; Estádio da Luz (SL Benfica).

Guest Speakers: Representatives from the Portuguese Olympic Committee and the Ministry of Culture, Youth & Sport.

Week 2 – Professional Sport Management

Themes: Club management, revenue models, and fan engagement. Organizational structures, business operations, and sponsorship strategies of major clubs.

Site Visits: Sporting Clube de Portugal (Estádio José Alvalade); Benfica Marketing & Corporate Hospitality.

Applied Project: Team analysis of a Lisbon-based professional club's business model, including strategic recommendations for innovation and growth.

Themes: Adventure sport, event tourism, and sustainability in sport management. **Guest Speakers:** Portuguese Surfing Federation representative; local adventure sport entrepreneur.

Day Trip #1 Options (Include surfing lesson):

| Location | Conditions in July | Ideal For Travel Time | Best Use for Course |
|----------|-----------------------------------|------------------------|---|
| Ericeira | Consistent, moderate summer waves | All levels ~45 min | Field study and sustainable tourism discussion |
| Peniche | Smaller, calmer summer conditions | Beginners ~1 hr 15 min | Industry case study and infrastructure analysis |

Applied Project: Students will design an event sustainability strategy that integrates responsible resource use, cultural preservation, and community inclusion in Portugal's growing sport tourism sector.

Week 4 – Sport Development, Policy & Global Impact

Themes: Community sport, youth development, and sport for social change. Focus on government and NGO roles in advancing access, equity, and development through sport.

Day Trip #2: National Training Center, Jamor (elite sport facilities and discussion with administrators; FMH is located within the Jamor complex).

Final Project: Group presentation "Sport Management in Portugal: Opportunities and Challenges."

| Assessment Overview | | | | |
|--------------------------------------|--|--------|--|--|
| Component | Description | Weight | | |
| Reflective Journal | Weekly reflections connecting lectures, site visits, and cultural learning to management concepts. | 20% | | |
| Field & Site Visit Reports | Analytical reports on guest speakers and organizations, linking observations to sport management theory. | 25% | | |
| Applied Projects | Includes the Week 2 club analysis and Week 3 event sustainability strategy. | 35% | | |
| Final Presentation & Professionalism | Group presentation demonstrating synthesis of course learning and engagement throughout the program. | 20% | | |

Cultural Enrichment (Optional Activities)

- Guided walking tour of Lisbon (Alfama, Bairro Alto, Belém)
- Traditional Fado dinner experience
- Day trip to Sintra or Cascais